GOOD PRACTICES ON WATER & SANITATION CONSULTATION MEETING

Inpart Waterworks & Dev’t. (IWADCO) Corp.

Elsa D. Mejia
Lisbon, Portugal
Nov. 2-3, 2010
The Philippines is an archipelago located in Southeast Asia. It is surrounded by water comprising 7,107 islands and islets.

**Land area:** 115,830 square miles or 300,000 square kilometers.

**Population:** 88.57 million (2007)
WATER SUPPLY PROVISION

As Per 2007 Data: Total Population- 88.57M

Without access to safe and sustainable water supply
20%

WATER DISTRICTS
16%

MWSS
14%

NWRB
.03%

SSWP’s
50%

SUBIC WATER
.003%
WHO ARE THE SSWP’S?

- LGU
- RWSA
- SUBDIVISION DEVELOPERS
- COOPERATIVES
- PRIVATE
- BWISA
1986: Inpart Engineering started operations as a single proprietorship engaged in steel manufacturing including water tanks.

1997: Inpart diversified into water supply distribution. Inpart financed the required infrastructure consisting of storage tanks, distribution pipes and water meters thru loans from informal financing and built a water system in the urban poor waterless areas.
1999 - provide water to 17,000 waterless families in Mandaluyong. In 2005, the community were directly connected with the Concessionaire.

2005 – INPART registered with Securities & Exchange Commission (SEC) as a Corporation under the name Inpart Waterworks & Dev’t. Corp. (IWADCO)

IWADCO is continuously into Water Service Provision in the Rural and Urban poor communities
IWADCO’s ACHIEVEMENTS

- Actively involved and participated in the government agency’s program of creating database of small scale water providers
- President of the Association of Small Scale water Providers, The NATIONAL WATER & SANITATION ASSN. of the Phil. (NAWASA) from the time it was organized in 2007 up to the present.
- Present to different international and local water fora an effective alternative model of water service delivery to the poor.
CRITERIA FOR SELECTING AN AREA
Process in setting up Water System

- PROPOSAL
- CONSULTATION
- PREPARATIONS OF LEGAL DOCUMENTS
  - Memorandum of Agreement
  - Permits and Licenses
- SETTING UP THE SYSTEM
- STAFF & COORDINATOR’S TRAINING
- ACTUAL WATER DISTRIBUTION
Community Consultation
Community Consultation
SAMPLE CONSULTATION FORMS

CONSULTATION FORM SIGNIFYING CONFORMITY OF MAJORITY OF RESIDENTS

SOUTHVILLE SA
Brgy. Longleaw, Binal, Laguna

Sa Mga Mamamayan ng Southville SA

Paghati III
Sa pamamagitan po ng pakikipag-ugnayan ng Insaib Waterworks & Dev’t. Corp. (IWADCO) sa National Housing Authority at Binal, LGU ay nakpasyo ang labing lumalakas sa iyang ang aming panikula hanggai sa pagpapahayag ng pagkakataon na patubig na maaari mong magkaroon ng sariling metro. 
1. Magtatalaga po ang NHA mga isang (3) (original) coordinator bawat isa na (100) pampilya. 
2. Ang nagbibiyak po sa koordinator ay kasagutan ng ilang metro ng tubig dahil sa ang mamamahala sa pagpapagay ng tubig sa kanyang grupo. 
3. Ang nagbibiyak po sa koordinator ay kasagutan ng ilang metro ng tubig dahil sa ang mamamahala sa pagpapagay ng tubig sa kanyang grupo. 
4. Ang koordinator ay magpapadala sa kaalaman sa Southville SA para sa mga special projects ng Southville SA.

Halaga ng Tubig:

<table>
<thead>
<tr>
<th>Connection Fee</th>
<th>Minimum Charge Selling Price</th>
<th>Coordinator</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual Connection</td>
<td>PhP 4,300,000</td>
<td>PhP 230,000 per 100 cubic meter per PhP 5 per drum</td>
</tr>
<tr>
<td>Delivery by hose</td>
<td>PhP 3,000 per 20 liter container</td>
<td></td>
</tr>
</tbody>
</table>

Manggagai po lamang sila na ang iyong pangalan katakong ang iyong tagda tanda na ikalawa ang sang-ayon sa panikula. 

Sunsiklo,

Elsa O. Mejia
Insaib Waterworks & Dev’t. Corp. (IWADCO)

TALABANSANG PANGANIBAN

<table>
<thead>
<tr>
<th>Phase</th>
<th>Bldg./Lot</th>
<th>PANGANIBAN</th>
<th>LANDG</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>1-15</td>
<td>Southway A</td>
<td>3</td>
</tr>
<tr>
<td>2</td>
<td>16-20</td>
<td>Southway B</td>
<td>4</td>
</tr>
<tr>
<td>3</td>
<td>21-25</td>
<td>Southway C</td>
<td>5</td>
</tr>
</tbody>
</table>

Magpakabuhayan sa kaalaman ang iyong pangalan katakong ang iyong tagda tanda na ikalawa ang sang-ayon sa panikula. 

Samamayun,

Lito O. Mejia
Insaib Waterworks & Dev’t. Corp. (IWADCO)
SETTING UP THE SYSTEM
- Coordinators/collectors – appointed by contracting party; paid % of collections
- Microretail – depends on consumer’s daily requirements and cash-in-hand
- Flexible collection – depends on consumer’s source of income; daily common (i.e. cash-on-delivery)
- Low non-revenue water, 5-10%
- 100% collection rate typically
Criteria in Hiring Coordinators

- Poorest in the community
- At least can read and write
- Victim of social discrimination due to criminal records and was formerly into prohibited drugs but with strong willingness to work
Water Distribution Sites

• This 8 storey tenement building was built in 1969. After several earthquakes, this bldg was declared condemned by the National Housing Authority. Due to lack of relocation site during that time, tenants did not vacate the place and stayed there up to the present. Repairs and maintenance was done from the fund of the Barangay (local government unit in the community).

➢ There are approximately 2,000 households in the Building. Residents from the 2nd floor get water from our system. Those who are at the ground floor are directly connected to the concessionaires.
COORDINATORS IN ACTION
CONSTRANTS

■ Political Intervention
■ Financing issues
Lessons Learned

- Water is Life – everybody must have an access to safe potable water.
- The poor can pay for water – they only need flexible payment arrangements or alternative service delivery models that will fit their social and economic status.
THANK YOU!